

# SMARTER OFFSHORING FOR NEXT-GEN TECH TALENT

FULL CONTROL | MAXIMUM VALUE

## Carlson Hall for MSP & MSSP

### What We Enable

We help Managed Service Providers (MSPs) and Managed Security Service Providers (MSSPs) rapidly hire full-time offshore delivery teams. Hire engineers, analysts, support, and more under your brand, with complete control and zero offshore overhead.

#### How It Works

- 1. You bring the client need.**  
Think lower-cost, full-time roles: L1/L2 support, cloud, data, security, etc.
- 2. We scope and staff the team.**  
You approve every role and hire.
- 3. You remain the face.**  
Carlson Hall is invisible—we power your delivery behind the scenes.
- 4. We manage the rest:** recruiting, HR, infra, retention, reporting.

#### Why MSPs love our model

- No offshore entity or investment needed
- Stay client-facing and in control
- Add 24/7 delivery with zero risk
- Build your own branded GCC (Global Capability Center)
- Scale technical delivery fast without overhead

#### Ideal Clients

- MSPs adding offshore delivery for the first time
- MSSPs building 24/7 support and monitoring
- Cloud, data, support, security, and engineering roles



#### Why Us?

**20+**  
Years of Execution

**7,500+**  
Tech Hires

**12+**  
GCCs Set Up